



RETAIL BUYER

Retail Buyers choose products for shops to sell. They plan, manage and select goods to sell to ensure their company can make profit. They continually look for new products, review existing ones and look for and predict trends. Retail buyers are needed in any businesses selling products e.g. supermarkets, fashion, electronics, toys, sportswear etc...

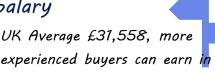
Skills

- ✓ Mathematical skills
- ✓ IT and analytical skills
- ✓ Negotiate and Network
- ✓ Strong judgement & decision making
- ✓ Work well with others in a team and work well under pressure
- ✓ Excellent presentational skills



Salary

experienced buyers can earn in excess of £50,000 depending on the company.





Qualifications

Undergraduate degree or college qualifications. Experience in the retail sector will help. Company buyer schemes will help you gain experience.





Routes

Some relevant courses include: marketing, fashion buying and merchandising, fashion and business, retail business management. Many companies have retail

graduates schemes you can apply for after completing an



35 to 40 hours a week Monday to Friday, but some deadlines could mean working late nights when on specific projects.



Retail Manager Personal Shopper Merchandiser

Labour Market UK jobs: 705,609

Staffordshire jobs: 1153 (136th of 214 UK LEAS)

+ 11.9% Career Growth by 2027