

JOB OF THE WEEK



RETAIL BUYER

Retail Buyers choose products for shops to sell. They plan, manage and select goods to sell to ensure their company can make profit. They continually look for new products, review existing ones and look for and predict trends. Retail buyers are needed in any businesses selling products e.g. supermarkets, fashion, electronics, toys, sportswear etc...

Skills

- ✓ *Mathematical skills*
- ✓ *IT and analytical skills*
- ✓ *Negotiate and Network*
- ✓ *Strong judgement & decision making*
- ✓ *Work well with others in a team and work well under pressure*
- ✓ *Excellent presentational skills*

Salary

UK Average £31,558, more experienced buyers can earn in excess of £50,000 depending on the company.

Routes

Some relevant courses include: marketing, fashion buying and merchandising, fashion and business, retail business management.

Many companies have retail graduates schemes you can apply for after completing an undergraduate degree.

Related Careers

Retail Manager
Personal Shopper
Merchandiser

Qualifications

Undergraduate degree or college qualifications. Experience in the retail sector will help.

Company buyer schemes will help you gain experience.

Working Hours

35 to 40 hours a week Monday to Friday, but some deadlines could mean working late nights when on specific projects.

Labour Market

UK jobs: 705,609

Staffordshire jobs: 1153 (136th of 214 UK LEAs)

+ 11.9% Career Growth by 2027



ENGAGE. SUCCEED. ASPIRE TO LEAD

